

Trying to predict future trends and correctly evaluate strategic choices is an indispensable requirement for companies operating in the market.

Economic-Financial Planning is the most suitable analysis tool for the preventive evaluation of performance.

Thanks to Reply's consolidated experience, acquired during the implementation of planning and control models, through the use of SAP Analytics Cloud, it has been possible to create a standard model that simplifies Economic - Financial management in companies. The SAC content «Planning Intelligence» powered by Syskoplan Reply is in fact the answer for all those companies that need to have an intuitive, efficient and integrated tool within them, that facilitates monthly operations in planning and control in the economic and financial sphere.



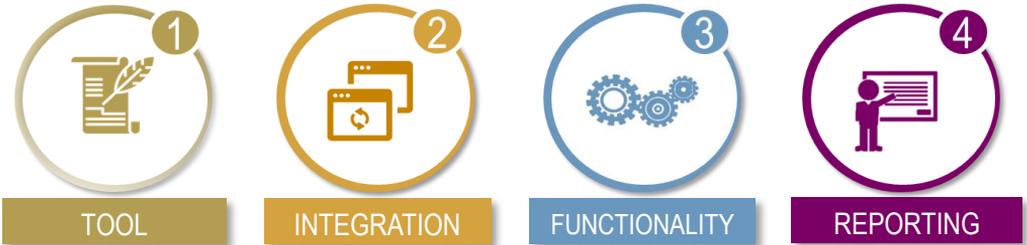
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■ ECONOMIC PLAN. ■ FINANCIAL PLAN.

Planning Intelligence extends the functionality of SAP Analytics Cloud for Economic and Financial planning and presents the following features:



- ✓ Ensure the stability of the **planning** process through a tool **compliant with current regulations**, set up with **predefined rules**
- ✓ Make available for the **Administration, Finance and Control** department, a planning content that integrates the economic model with the financial one
- ✓ **Automate and integrate flows** from other systems (both SAP systems and external systems) with a reduction in the possibility of manual data entry errors by users.
- ✓ **Automate** communication and **data exchange** between the economic and financial
- ✓ **Reclassify** the forecast items according to the desired logic.
- ✓ Independently define alternative forecasting **“scenarios”** by modifying the main input data.
- ✓ Monitor the Business Process **Workflow**.
- ✓ Historicize / Archive the desired scenario.
- ✓ Maintain the **history** of both **private** and **public** versions available.
- ✓ Provide a set of integrated, fast reports, with **Actual vs Planned** comparisons and different levels of detail.
- ✓ Reduce the generation times of the **main business KPIs** (eg marginality by business line, net financial position, etc.) and allow what-if analysis.

## AGILE APPLICATION FOR ECONOMIC AND FINANCIAL PLANNING

The Planning Intelligence content developed by Syskoplan Reply within the SAP Analytics Cloud platform improve and automate the Economic and Financial Budget processes for the Profit & Loss, Financial Statement and the Net Financial Position. This solution is optimized to comply with the regulations of the Italian market.

### SECURITY

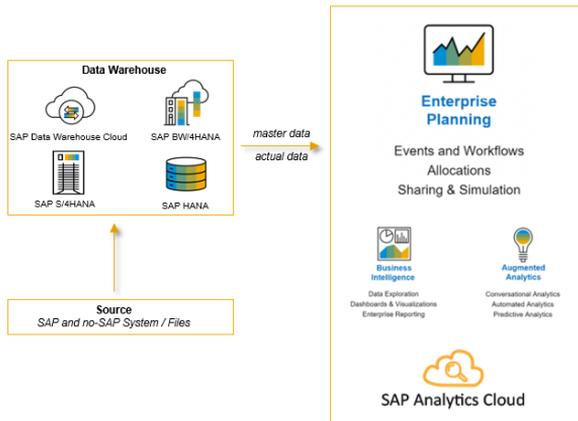
The solution is based on a cloud application and this ensures data security and "single point of truth". The data access and data confidentiality are guaranteed by the standard configuration, which use Teams and ad-hoc rights to preserve sensitive data access. The authorization can be defined on three different levels: on activities, on model data, and on resources (specific layouts or functionalities).

### VERSIONING

It is possible to define different scenarios associated with a specific planning process that can contain different simulation versions and What-if analysis depending on the business objectives. User-managed versions can be private, public, or shared with other users

### RAPID DEPLOYMENT

This solution can be considered as an **Accelerator**: is thought as **best practice** in terms of **fit-to-standard**, minimizing development times.



## COMPLETE SUITE FOR PRODUCT AND SERVICES CUSTOMER

Planning Intelligence has been designed both for companies that produce products (by calculating the price for quantities) and for companies that provide services (by directly entering sales revenues / costs). The suite is developed on SAP Analytics Cloud and takes advantage of the standard planning functions.

### SCALABILITY AND INTEGRATIONS

The model provides a set of dimensions that could be extended to manage intercompany transactions and budget consolidation for a company group. The economic and financial chart of accounts will be customized by the specific customer context. The solution ensure excel features integration by using Microsoft Excel add-in designed for SAP Analytics Cloud.

### AUDITING

Data tracking allows to track all changes to transactional data when it is published from a private version. All data changes in the published version and all modifications relating to authorizations or access control will be audited.



### CALENDAR



The solution ensure two integrated operational workflow: Economic Planning and Financial Planning Processes. Each workflow's task can be assigned to specific planner users and optionally to the manager, who can review the completed task. A "super user" can monitor and control the plan progress using the timeline view. Moreover it's possible to discuss events and tasks with colleagues using the collaboration features. Through the calendar the user can access to input layouts and reports or execute data processing functions.

## INPUT SCHEDULE / REPORTS

The solution provides user friendly planning and reporting layouts. Through preconfigured input schedules it is possible to plan the economic and financial items with different aggregation levels and using automatic distribution features. To support the planning process, the user can easily perform automatic planning functions triggered by specific buttons.

The data can be visualized by the reporting set, with different levels of detail and using dynamic filters, both with pre-packaged templates and through real-time reports that can be modeled by the user with "on the fly" views. This allows to carry out predictive analysis and What-If with a fast and user friendly tool. The user can modify data values according to his authorization profile.



	Official Scenario	1st Comparison	Delta	2nd Comparison	Delta	3rd Comparison	Delta
<b>Sales Revenues</b>	11,206,100.00	1,461,734.00	13,712,244.00	1,462,174.00	13,712,244.00	1,462,174.00	13,712,244.00
<b>Staff Costs</b>	3,638,143.72	356,545.36	2,279,661.56	401,739.57	2,224,426.26	769,626.25	1,963,547.67
<b>Rental Liabilities</b>	274,407.61	25,932.65	248,815.61	28,222.28	229,133.53	66,421.52	207,782.61
<b>General Expenses</b>	38,890.68	9,841.14	17,049.24	9,395.35	21,839.12	24,576.40	2,314.28
<b>Operating Costs</b>	2,937,481.01	391,514.90	2,543,122.51	423,396.30	2,363,440.81	659,494.61	2,077,654.36
<b>Variable Costs</b>	768,712.88	748,042.71	12,616.23	748,042.71	12,648.13	748,042.71	68,000.53
<b>Contribution Margin</b>	11,876,526.12	348,721.36	11,239,526.77	318,476.29	11,264,200.67	115,586.28	11,094,111.51
<b>Other Items</b>	1,001.27	1,000.00	1.27	1,001.27	1,000.00	1.27	1,001.27
<b>Income</b>	700.00	700.00	0.00	700.00	700.00	0.00	700.00
<b>Other Revenues</b>	2,000.00	2,000.00	0.00	2,000.00	2,000.00	0.00	2,000.00
<b>EBITDA</b>	11,980,427.68	362,223.36	11,239,526.64	319,676.29	11,271,762.84	121,486.28	11,094,113.58
<b>Patent rights, use of intellectual work, Commissions, licenses, trademarks and other intangible fixed assets</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Amortization of intangible fixed assets</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Buildings and Infrastructure</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Fleet and Machinery</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Equipment</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Other Tangible Assets</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Depreciation of Tangible Fixed Assets</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Depreciation</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Leasing</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Debt</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Financials</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>EBIT</b>	11,980,427.68	362,223.36	11,239,526.64	319,676.29	11,271,762.84	121,486.28	11,094,113.58

## KPI/KEY DRIVERS

Use of ad-hoc indicators that allow a quick control of planning values and / or Key Drivers (e.g. inflation) to optimize the planning process. The user can carry out analyzes and simulations with the support of graphics and dashboards.

## ADJUSTMENT

Manage and track the economic and financial adjustments to planning values to correctly define P&L and NFP reporting. The data tracking is useful for company audits and for the data quality monitored by the planning managers.

## COST ALLOCATIONS



Analysis, classification and costs allocation of a production process and prepare allocative cycles to allow, by means of ad-hoc drivers, the distribution of planning values.

## FINANCIAL MANEUVER



The model allow the user to carry out the Cash Flow financial maneuvering operations by using a simple layout. The Net Financial Position is automatically generated by the model and shown in specific reporting. It automatically calculate credit and debit interest generated by the use of financial instruments



## FINANCIAL INCOME AND CHARGES



A specific calculation workbook allow to define the interest income and expense based on average stock or overdraft.

## VAT MANAGEMENT



The solution allows a correct management of the monthly VAT settlement by applying the tax rate based on the individual items of financial revenue and expenditure. Moreover, it allows to automatically calculate the VAT Settlement ( credit, debit and to be paid).

## CAPEX



Planning intelligence internally manages the CAPEX planning for each WBE (Work Breakdown Element) and automatically determines the depreciation values through the relative asset class associated to the type of investment. The depreciation amount is automatically stored on the specific account.

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Contact us to ask for a demo or presentation: