

# Key Group results

## Key financial data

**2,295.9** mio } **+ 8.4 %**  
REVENUE

**349.4** mio } **+ 39.9 %**  
OPERATING CASH FLOW

**410.6** mio } **+ 16.6 %**  
EBITDA

**17.9 %** } **+ 1.3 p.p.**  
EBITDA %

## Key non-financial data

**15,667** } **+6 %**  
**Number of employees**  
(excluding interns and non-guaranteed hours employees)  
compared to 2023

Percentage of female employees

**28.6 %**  
**in the Group**  
(excluding interns and non-guaranteed hours employees)

**40 %**  
**on the Board of Directors**

**57 %**  
Renewable sources in total electricity consumption (%)

Greenhouse gas (GHG) emissions

**5,562** ton CO<sub>2eq</sub>  
**Scope 1**

**4,162** ton CO<sub>2eq</sub>  
**Scope 2**  
(market based)

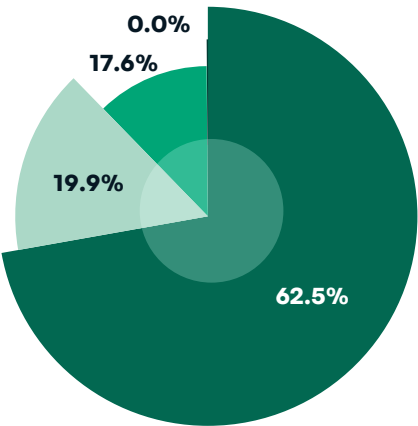
**24,622** ton CO<sub>2eq</sub>  
**Scope 3**

<b>ECONOMIC FIGURES (THSD EUROS)</b>	<b>2024</b>	<b>%</b>	<b>2023</b>	<b>%</b>	<b>2022</b>	<b>%</b>
Revenue	2,295,938	100.0	2,117,983	100.0	1,891,114	100.0
Gross operating income	410,611	17.9	352,093	16.6	340,312	18.0
Operating income	330,421	14.4	292,745	13.8	285,473	15.1
Income before taxes	313,232	13.6	271,581	12.8	268,695	14.2
Group net income	211,139	9.2	186,699	8.8	191,016	10.1
<b>FINANCIAL FIGURES (THSD EUROS)</b>	<b>2024</b>		<b>2023</b>		<b>2022</b>	
Group equity	1,300,188		1,114,840		970,291	
Non-controlling interest	2,773		1,883		1,579	
Total assets	2,630,935		2,373,980		2,228,150	
Net working capital	52,711		83,818		46,590	
Net invested capital	953,876		911,826		901,298	
Cashflow	349,438		249,794		184,573	
Net financial position(*)	349,084		204,898		70,572	
<b>DATA PER SHARE</b>	<b>2024</b>		<b>2023</b>		<b>2022</b>	
Number of shares	37,411,428		37,411,428		37,411,428	
Operating income per share	8.83		7.83		7.63	
Net income per share	5.65		5.01		5.13	
<i>Cash flow per share</i>	9.34		6.68		4.93	
Shareholders' equity per share	34.75		29.80		25.94	
<b>OTHER INFORMATION</b>	<b>2024</b>		<b>2023</b>		<b>2022</b>	
Headcount	15,667		14,798		13,467	

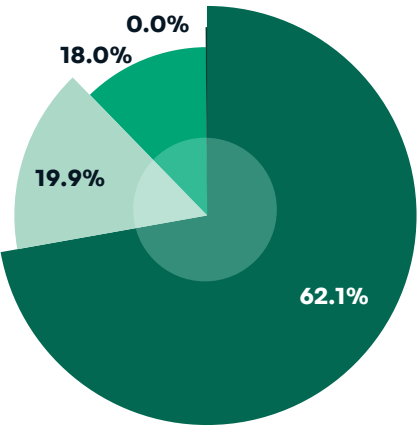
(\*) for ESMA net financial indebtedness see Note 30

REVENUES BY REGION (\*)

2024



2023

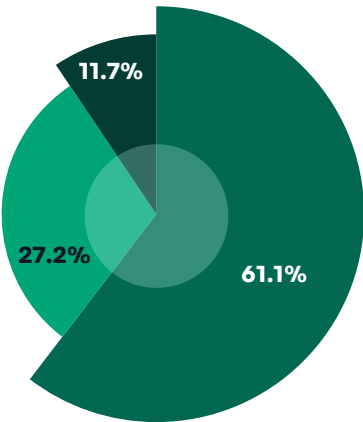


- Region 1
- Region 2
- Region 3
- IoT Incubator

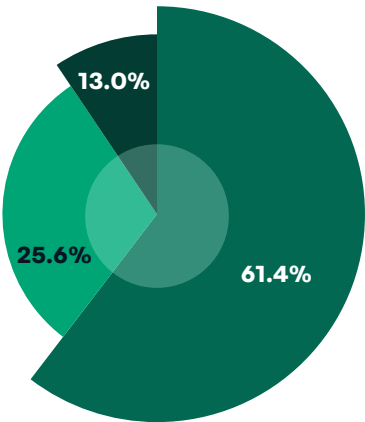
(\*)  
Region 1: ITA, USA, BRA, POL, ROU, CHN (Nanjing)  
Region 2: DEU, CHE, CHN (Beijing), HRV, POL  
Region 3: GBR, LUX, BEL, NLD, FRA, HKG

REVENUES BY BUSINESS LINES

2024



2023



- Technologies
- Applications
- Processes

TREND IN KEY ECONOMIC INDICATORS

