

THE GROUP'S FINANCIAL HIGHLIGHTS

| ECONOMIC FIGURES (THSD EUROS) | 2016 | % | 2015 | % | 2014 | % |
|--------------------------------------|-------------|----------|-------------|----------|-------------|----------|
| Revenue | 780,739 | 100.0 | 705,601 | 100.0 | 632,184 | 100.0 |
| Gross operating income | 106,417 | 13.6 | 98,736 | 14.0 | 85,119 | 13.5 |
| Operating income | 99,594 | 12.8 | 90,558 | 12.8 | 80,663 | 12.8 |
| Income before taxes | 97,405 | 12.5 | 88,930 | 12.6 | 79,267 | 12.5 |
| Group net income | 67,544 | 8.7 | 56,748 | 8.0 | 47,909 | 7.6 |

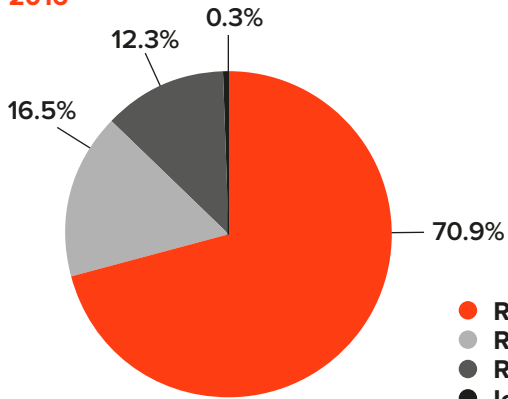
| FINANCIAL FIGURES (THSD EUROS) | 2016 | 2015 | 2014 |
|---------------------------------------|-------------|-------------|-------------|
| Group shareholders' equity | 337,017 | 295,425 | 251,908 |
| Non controlling interest | 520 | 653 | 936 |
| Total assets | 770,575 | 700,745 | 616,712 |
| Net working capital | 160,404 | 162,566 | 134,341 |
| Net invested capital | 308,779 | 267,893 | 236,531 |
| Cash flow | 79,497 | 44,334 | 49,578 |
| Net financial position | 28,758 | 28,186 | 16,313 |

| DATA PER SHARE | 2016 | 2015 | 2014 |
|--------------------------------|-------------|-------------|-------------|
| Number of shares | 9,352,857 | 9,352,857 | 9,352,857 |
| Operating income per share | 10.65 | 9.68 | 8.62 |
| Net result per shares | 7.22 | 6.07 | 5.12 |
| Cash flow per share | 8.50 | 4.74 | 5.30 |
| Shareholders' equity per share | 36.01 | 31.59 | 26.93 |

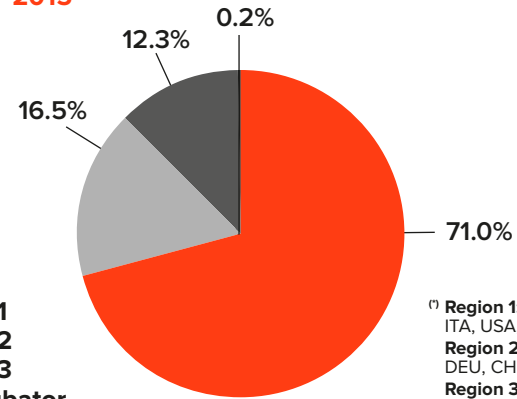
| OTHER INFORMATION | 2016 | 2015 | 2014 |
|--------------------------|-------------|-------------|-------------|
| Number of employees | 6,015 | 5,245 | 4,689 |

REVENUES BY REGION ⁽¹⁾

2016



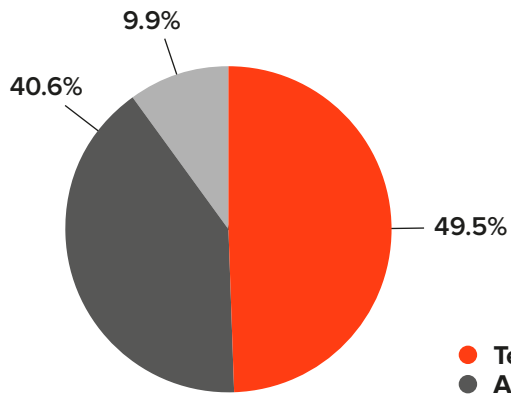
2015



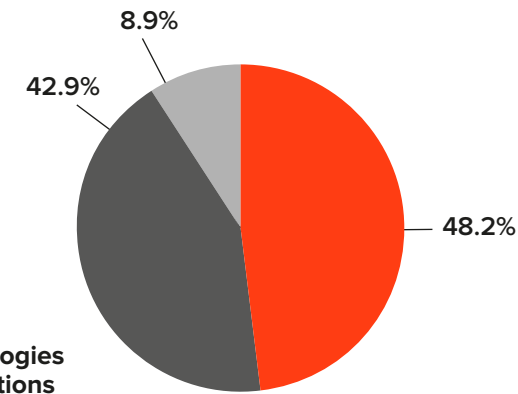
⁽¹⁾ **Region 1:**
ITA, USA, BRA, POL, ROU
Region 2:
DEU, CHE, CHN
Region 3:
GBR, LUX, BEL, NLD, FRA, BLR

REVENUES BY BUSINESS LINES

2016



2015



● **Technologies**
● **Applications**
● **Processes**

TREND IN KEY ECONOMIC INDICATORS (THOUSAND EUROS)

