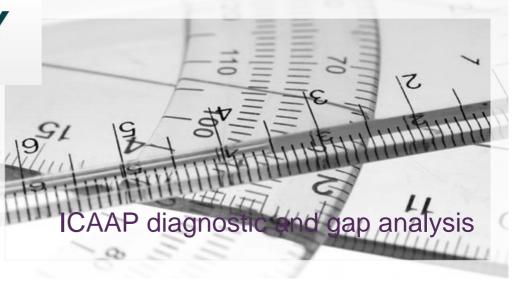


Abstract

The client required assistance with the ICAAP process, taking account of the two separately-managed banks making up the group while also ensuring consistency from a consolidated group perspective. Avantage Reply provided an evaluation of risk and capital adequacy capabilities by reference to achieving regulatory compliance, while also providing a comparison against a benchmark of industry best practice.



THE CLIENT

The client is a privately-held European bank focusing on investment banking, private banking and asset management.

THE CHALLENGE

The client is a privately owned bank perceived as predominantly providing private banking services but which in reality is a full service banking institution with commercial and investment banking activities as significant as its private banking and asset management activities. In addition to the magnitude of the scope of its operations, the client operates a two-bank management philosophy with respect to a significant banking acquisition undertaken a few years earlier. Essentially the subsidiary is managed autonomously with separate risk and capital adequacy management responsibilities.

The ICAAP assignment nevertheless applied to the whole group with the requirement to ensure that despite the magnitude of the business scope and the two banks within one group, the review dealt adequately with each sub group and business within them, not only individually but also on a consistent and joined up basis from a consolidated group perspective.

APPROACH AND SOLUTION

The approach adopted was to undertake individual assessments of risk management capabilities of the two banks separately, largely due to geographic logistical reasons but also to evaluate the capabilities as a consolidated functional whole which then fed into the consolidated evaluation of the capital adequacy procedures and capabilities. However, within this approach the client requested that a separate evaluation of the risk management capabilities (with specific reference to governance and measurement) as related to the participations' portfolio be undertaken.

Whilst the evaluations were undertaken by reference to achieving regulatory compliance, the client was also provided with a comparison with generally accepted practices within the industry and recommendations to meet both regulatory and industry standards. The results of the gap analysis were also placed in the context of the degree of sophistication of methodologies and approaches adopted and the degree of embeddedness of the approach in the business and support infrastructure of the client. A comparison of the client's status with respect to these two measurements was benchmarked against a



market sample based upon Avantage Reply's proprietary knowledge management system, aCKnowledge©.

RESULTS AND BENEFITS

Whist there was a high level understanding of the ICAAP process within the risk management function, the lack of awareness of the depth and quality of the information to be submitted to the regulators was not appreciated and thus the degree of preparedness required for the reporting exercise was significantly underestimated.

Similarly, the links between business strategy, risk appetite and management, through capital adequacy to capital planning, business performance measurement and the optimisation of capital were discovered to be fragmented in terms of the whole process being driven consistently through and across the organisation. The report submitted provided the client with an independent assessment of the client's regulatory compliance and comparison against a benchmark of industry practice. The client was for the first time able to evaluate the totality of its risk and capital adequacy capabilities, assess the priorities to be addressed, provide a reasoned approach or programme of work to address shortcomings acknowledged and provide the regulator with confidence that where weaknesses should be addressed, improvements have already been identified and have either or will be implemented.

Avantage Reply, part of the Reply Group, is specialised in Financial Services with a focus on Risk, Treasury and Capital and Financial Performance Management. With offices in Amsterdam, Brussels, Edinburgh, Frankfurt, Hamburg, London (head office), Luxembourg, Milan, Munich and Rome Avantage Reply counts some of the world's most significant financial groups among its clients, including well-known and respected organisations in the Banking, Insurance, Investment Management and Services, and Post Trading Services sectors.

The firm's delivery capabilities cover advisory services (Risk/Finance/Treasury Subject Matter Expertise), Program and Project Management, Business, Functional, and Data Analysis.

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